



Council Business Meeting

February 21, 2023

| | | |
|--------------------|--|------------|
| Agenda Item | Contract-Specific Special Procurement for Self-Contained Breathing Apparatus (SCBA) for Ashland Fire & Rescue | |
| From | Ralph Sartain | Fire Chief |
| Contact | Ralph.sartain@ashland.or.us 541-552-2229 | |
| Item Type | Requested by Council <input type="checkbox"/> Update <input type="checkbox"/> Request for Approval <input checked="" type="checkbox"/> Presentation <input type="checkbox"/> | |

SUMMARY

Approval is being requested for a **Contract-specific Special Procurement**.

This **Contract-specific Special Procurement** will allow Ashland Fire & Rescue to award a public contract to MES for SCBAs (self-contained breathing apparatus) per MES Quote #QT1654628 in the amount of \$219,760.00.

POLICIES, PLANS & GOALS SUPPORTED

Develop current and long-term budgetary resilience.

Analyze City departments/programs to gain efficiencies, reduce costs and improve services.

Support Innovative Programs that Protect the Community

BACKGROUND AND ADDITIONAL INFORMATION

A Special Procurement (sourcing method) is used for the purpose of seeking an exemption from the competitive bid process, custom designing a contracting approach, or the direct selection or award of a public contract or for a series of contracts. The attached Form #9 Special Procurement Request for Approval is attached for your review and consideration.

This purchase is **brand** specific, but not a Sole Source Procurement (sourcing method) because there are multiple resellers for the SCBAs. This request is for the use of an **alternative sourcing method** (requesting quotes from multiple resellers for brand specific equipment) thus the **Special Procurement** (sourcing method).

The brand specific equipment (SCBAs) to be purchased is compatible with the exiting equipment the firefighters have been extensively trained to use.

Firefighters rely on self-contained breathing apparatuses (SCBA) to protect themselves from dangerous heat and toxic smoke (air contaminated by smoke, dust, fumes, vapors or chemicals).

FISCAL IMPACTS

Ashland Fire and Rescue has received an Assistance to Firefighters Grant from the Federal Government that provides 90% funding for the SCBAs. This grant provides for necessary firefighter protection and operationally necessary equipment for safety. The grant requires a 10% money match for any award issued. The grant is for the replacement of SCBAs purchased in 2012 and have met their use window per national standards. The City had not currently budgeted for the replacement SCBAs purchase, so the grant allows for continued compliance





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with National Fire Protection Association standards for SCBAs. The SCBA is necessary for firefighting operations as it provides positive pressure air necessary in an Immediately Dangerous to Life or Health (IDLH) atmosphere and protects from smoke and other hazardous materials.

| | |
|-------------------------------|---|
| Grant Award: | \$216,700 minus 10% |
| City Matching 10% Funds: | \$21,670 |
| MES BID w/Trade in Allowance: | \$219,760 (\$18,750 credit applied to reach contract price) |

The funds for this project are appropriated and available for the City's match and remaining balance for purchase.

The City will also need to purchase an and install an aftermarket SCBA "blast chamber" in connection with the delivery of the new SCBA bottles. The blast chamber will be used to contain a failure of the bottle when it is being filled. A budget amendment will be forthcoming to fund the new blast chamber with new revenue from Fire & Rescue's deployment to the Van Meter Fire.

DISCUSSION QUESTIONS

This procurement allows Ashland Fire & Rescue to comply with national standards for SCBAs and avoid noncompliance violations of OSHA standards. This action allows firefighters using serviceable SCBAs to enter a structure with an IDLH environments due to fire.

SUGGESTED NEXT STEPS

Staff recommends the Contract-specific Special Procurement be approved and the public contract be awarded to MES for SCBAs per Quote #QT1654628.

REFERENCES & ATTACHMENTS

Form #9 Special Procurement Request for Approval (Written Findings)

MES Quotes: QT1654628 (Model 5500), QT1654605 (Model 4500)

Sea Western Fire Fighting Equipment Quotes: QUO13337 (Model 5500), QT13336 (Model 4500)

SPECIAL PROCUREMENT REQUEST FOR APPROVAL

To: Joseph L. Lessard, City Manager
From: Ralph Sartain, Fire Chief
Date: February 21, 2022
Subject: REQUEST FOR APPROVAL OF A SPECIAL PROCUREMENT

In accordance with ORS279B.085, this request for approval of a Special Procurement is being presented to the City Council for approval. This written request for approval describes the proposed contracting procedure and the goods or services or the class of goods or services to be acquired through the special procurement and the circumstances that justify the use of a special procurement under the standards set forth ORS 279B.085(4).

- 1. Requesting Department Name: Ashland Fire & Rescue
2. Department Contact Name: Ralph Sartain, Fire Chief
3. Type of Request: Class Special Procurement X Contract-specific Special Procurement
4. Time Period Requested: From To:
5. Total Estimated Cost: \$219,760.00
6. Short title of the Procurement: SCBAs (Self-contained breathing apparatus)

Supplies and/or Services or class of Supplies and/or Services to be acquired:

SCBAs (self-contained breathing apparatus) – Quantity 25 Each
Per the attached MES Quote #QT1654628

Firefighters rely on self-contained breathing apparatuses (SCBA) to protect themselves from dangerous heat and toxic smoke (air contaminated by smoke, dust, fumes, vapors or chemicals).

7. Background and Proposed Contracting Procedure: Provide a description of what has been done in the past and the proposed procedure. The Agency may, but is not required to, also include the following types of documents: Notice/Advertising, Solicitation(s), Bid/Proposal Forms(s), Contract Form(s), and any other documents or forms to be used in the proposed contracting procedure. Attach additional sheets as needed.

Background: Not applicable

Proposed procedure: The SCBAs are **brand specific** due to the need for compatible equipment. Firefighters have been extensively trained to use. Quotes were requested from the two (2) known vendors for two models of SCBAs for comparison purposes.

8. **Justification for use of Special Procurement:** Describe the circumstances that justify the use of a Special Procurement. Attach relevant documentation.

This purchase is **brand specific**, but not a Sole Source Procurement because there are multiple resellers for the SCBAs. This request is for the use of an **alternative sourcing method** (requesting quotes from multiple resellers of brand specific equipment) thus the **Special Procurement** (sourcing method).

9. **Findings to Satisfy the Required Standards:** This proposed special procurement:

(a) will be unlikely to encourage favoritism in the awarding of public contracts or to substantially diminish competition for public contracts because:

Quotes were requested from the two (2) known resellers of the brand specific SCBAs.

(Please provide specific information that demonstrates how the proposed Special Procurement meets this requirement.); and

(b)(i) will result in substantial cost savings to the contracting agency or to the public because:

The equipment being purchased is compatible with the exiting equipment the firefighters have been extensively trained to use.

(Please provide the total estimate cost savings to be gained and the rationale for determining the cost savings); or

(b)(ii) will otherwise substantially promote the public interest in a manner that could not practicably be realized by complying with the requirements of ORS 279B.055, 279B.060, 279B.065, or 279B.070, or any rules adopted thereunder because:

Ashland Fire and Rescue submitted a grant application to the Federal Government for an Assistance to Firefighters Grant. The competitive bid process is for every fire department in the nation who wishes to apply. This specific process is to provide necessary firefighter protective and operationally necessary equipment for safety. The grant process requires a 10% money match for any award issued. The SCBA's we applied to replace were purchased in 2012 and have met their use window per national standards. The City had not placed monies aside for this purchase so the grant allowed us to be compliant with National Fire Protection Association standards for SCBA's. The SCBA is necessary for firefighting operations as this is the positive pressure air we breath in an ILDH atmosphere and protects us from smoke, and other hazardous materials.

(Please provide specific information that demonstrates how the proposed Special Procurement meets this requirement.)

Public Notice:

Pursuant to ORS 279B.085(5) and OAR 137-047-0285(2), a Contracting Agency shall give public notice of the Contract Review Authority's approval of a Special Procurement in the same manner as a public notice of competitive sealed Bids under ORS 279B.055(4) and OAR 137-047-0300. The public notice shall describe the Goods or Services or class of Goods or Services to be acquired through the Special Procurement and shall give such public notice of the approval of a Special Procurement at least seven (7) Days before Award of the Contract.

After the Special Procurement has been approved by the City Council, the following public notice will be posted on the City's website to allow for the seven (7) day protest period.

Date Public Notice first appeared on www.ashland.or.us – February 22, 2023 (If approved by Council 2/21/23)

PUBLIC NOTICE
Approval of a Special Procurement

First date of publication: February 22, 2023 (If approved by Council 02/21/2023)

A request for approval of a Special Procurement was presented to and approved by the City Council, acting as the Local Contract Review Board, on February 21, 2023 (If approved by Council).

The City intends to award a public contract to MES for SCBAs (self-contained breathing apparatus) in the amount of \$219,760.00. The SCBAs are brand specific due to the need for compatible equipment firefighters have been extensively trained to use. Quotes were received from two (2) resellers. Firefighters rely on self-contained breathing apparatuses (SCBAs) to protect themselves from dangerous heat and toxic smoke (air contaminated by smoke, dust, fumes, vapors or chemicals). Ashland Fire & Rescue applied and received an Assistance to Firefighters Grant to replace the SCBAs that were purchased in 2012 because they need to be replaced per national standards. The grant funding for SCBAs allows AF&R to purchase new SCBAs and thus be compliant with the National Fire Protection Association standards for SCBA's.

It has been determined based on written findings that the Special Procurement will be unlikely to encourage favoritism in the awarding of public contracts or to substantially diminish competition for public contracts, and result in substantial cost savings or substantially promote the public interest in a manner that could not be realized by complying with the requirements that are applicable in ORS 279B.055, 279B.060, 279B.065, or 279B.070.

An affected person may protest the request for approval of a Special Procurement in accordance with ORS 279B.400 and OAR 137-047-0300. A written protest shall be delivered to the following address: Ashland Fire & Rescue, Ralph Sartain, Fire Chief, 455 Siskiyou Blvd, Ashland, OR 97520. The seven (7) protest period will expire at 5:00pm on March 1, 2023 (If published on February 22, 2023.)

This public notice is being published on the City's Internet World Wide Web site at least seven days prior to the award of a public contract resulting from this request for approval of a Special Procurement.



3801 Fruit Valley Rd.
Suite C
Vancouver, WA 98660

Quote

Quote # **QT1654628**
 Date 01/10/2023
 Expires 03/11/2023
 Sales Rep Lewellen, Kenneth
 Shipping Method FedEx Ground
 Customer ASHLAND FIRE-RESCUE (OR)
 Customer # C40594

Bill To
 Accounts Payable
 ASHLAND FIRE-RESCUE (OR)
 ASHLAND FIRE-RESCUE
 455 SISKIYOU BLVD
 ASHLAND OR 97520
 United States

Ship To
 Steven Boyersmith
 ASHLAND FIRE-RESCUE
 455 SISKIYOU BLVD
 Ashland OR 97520
 United States

| Item | Alt. Item # | Units | Description | QTY | Unit Price | Amount |
|--------------------|-------------|-------|---|-----|---------------|---------------|
| X8915026305304 | | | Air-Pak X3 Pro SCBA (2018 Edition) with Snap-Change, Parachute Buckles, 5.5, Standard, No Accessory Pouch, E-Z Flo C5 Regulator with Quick Disconnect Hose (Rectus-type fittings), Universal EBSS, None, No, Pak-Tracker, No Case, 2 SCBA Per Box | 25 | \$6,750.00 | \$168,750.00 |
| 200970-01 | | | CYL&VALV,QD,CARB,45/5500 ASSY | 50 | \$700.00 | \$35,000.00 |
| FP1MK0000000000 | | | Vision C5 Facepiece (NIOSH/NFPA Approved) Medium Face Seal, Kevlar Headnet, No Spare Headnet | 25 | \$350.00 | \$8,750.00 |
| 201564-32 | | | RIT-Pak Fast Attack, 5.5, Medium, Rectus Fitting | 4 | \$2,450.00 | \$9,800.00 |
| 201567-01 | | | RIT Cylinder/Valve Assy., 30/5500,90 degree | 4 | \$1,100.00 | \$4,400.00 |
| 9519-4200 | | | Quantifit2 | 1 | \$9,995.00 | \$9,995.00 |
| 201520-01 | | | ADAPTER ASM,VISION C5 | 1 | \$65.00 | \$65.00 |
| FP1MK0000000000 | | | Vision C5 Facepiece (NIOSH/NFPA Approved) Medium Face Seal, Kevlar Headnet, No Spare Headnet | 5 | \$350.00 | \$1,750.00 |
| Used Airpak Credit | | | | 1 | (\$18,750.00) | (\$18,750.00) |

Subtotal \$219,760.00
Shipping Cost \$0.00
Tax Total \$0.00
Total \$219,760.00

This Quotation is subject to any applicable sales tax and shipping & handling charges that may apply. Tax and shipping charges are considered estimated and will be recalculated at the time of shipment to ensure they take into account the most current information.

All returns must be processed within 30 days of receipt and require a return authorization number and are subject to a restocking fee.

Custom orders are not returnable. Effective tax rate will be applicable at the time of invoice.



QT1654628



3801 Fruit Valley Rd.
Suite C
Vancouver, WA 98660

Quote

Quote # QT1654605
Date 01/05/2023
Expires 01/31/2023
Sales Rep Lewellen, Kenneth
Shipping Method FedEx Ground
Customer ASHLAND FIRE-RESCUE (OR)
Customer # C40594

Bill To

Accounts Payable
 ASHLAND FIRE-RESCUE (OR)
 ASHLAND FIRE-RESCUE
 455 SISKIYOU BLVD
 ASHLAND OR 97520
 United States

Ship To

Steven Boyersmith
 ASHLAND FIRE-RESCUE
 455 SISKIYOU BLVD
 Ashland OR 97520
 United States

| Item | Alt. Item # | Units | Description | QTY | Unit Price | Amount |
|--------------------|-------------|-------|---|-----|---------------|---------------|
| X8914026305304 | | | Air-Pak X3 Pro SCBA (2018 Edition) with Snap-Change, Parachute Buckles, 4.5, Standard, No Accessory Pouch, E-Z Flo C5 Regulator with Quick Disconnect Hose (Rectus-type fittings), Universal EBSS, None, No, Pak-Tracker, No Case, 2 SCBA Per Box | 25 | \$6,600.00 | \$165,000.00 |
| 200129-01 | | | Snap-Change Cylinder, Carbon-Wrapped, Pressure 4500, 45 Minutes (at 40 lpm) | 50 | \$650.00 | \$32,500.00 |
| FP1MK0000000000 | | | Vision C5 Facepiece (NIOSH/NFPA Approved) Medium Face Seal, Kevlar Headnet, No Spare Headnet | 25 | \$350.00 | \$8,750.00 |
| 201564-31 | | | RIT-Pak Fast Attack, 4.5, Medium, Rectus Fitting | 4 | \$2,450.00 | \$9,800.00 |
| 200870-01 | | | RIT CYL&VLV ASSY CARB,30MIN,4500 | 4 | \$860.00 | \$3,440.00 |
| 9519-4200 | | | QuantiFit2 | 1 | \$9,995.00 | \$9,995.00 |
| 201520-01 | | | ADAPTER ASM,VISION C5 | 1 | \$65.00 | \$65.00 |
| FP1SK0000000000 | | | Vision C5 Facepiece (NIOSH/NFPA Approved) Small Face Seal, Kevlar Headnet, No Spare Headnet | 5 | \$350.00 | \$1,750.00 |
| Used Airpak Credit | | | | 1 | (\$18,750.00) | (\$18,750.00) |

Subtotal \$212,550.00
Shipping Cost \$0.00
Tax Total \$0.00
Total \$212,550.00

This Quotation is subject to any applicable sales tax and shipping & handling charges that may apply. Tax and shipping charges are considered estimated and will be recalculated at the time of shipment to ensure they take into account the most current information.

All returns must be processed within 30 days of receipt and require a return authorization number and are subject to a restocking fee.

Custom orders are not returnable. Effective tax rate will be applicable at the time of invoice.



QT1654605

SeaWestern, Inc.
P.O. Box 51,
Kirkland, WA 98083



SEAWESTERN

FIRE FIGHTING EQUIPMENT

Quote

Phone: 425-821-5858
Email: Info@seawestern.com
www.seawestern.com

| | | | | | |
|--|-----------------|--|----------------|----------------------------------|------------|
| Bill To: ASHLAND FIRE & RESCUE 455 SISKIYOU BLVD ASHLAND OR 97520 United States | | Ship To: ASHLAND FIRE & RESCUE 455 SISKIYOU BLVD ASHLAND OR 97520 United States | | Date | 01/05/2023 |
| | | | | Customer No. | 10027 |
| | | | | Quote No. | QUO13336 |
| | | | | Sales Rep Alan Settles | |
| Attention | Delivery | FOB | Expires | | |
| Steven Boyersmith | | | 01/31/2023 | | |

| Qty | Unit | Part Number | Description | Unit Price | Extended Pri... |
|-----|------|------------------------------|--|------------|-----------------|
| 25 | EA | SCOTT X3 Pro | 3M Scott Air-Pak X3 Pro SCBA NFPA 1981/1982, 2018 Edition Ordering Part Number: X8914026005304 4.5 Snap Change w/QD Regulator, PASS | 5,210.00 | 130,250.00 |
| 25 | EA | SCOTT X3 Pro Upgrade - UEBSS | Add Universal EBSS (Buddy Breather) | 550.00 | 13,750.00 |
| 50 | EA | SCOTT 200129-01 | CYL&VLV CARB 4.5 45MIN NXG | 850.00 | 42,500.00 |
| 30 | EA | Medium C5 Mask | C5,M,KV, | 355.00 | 10,650.00 |
| 4 | EA | SCOTT 201564-31 | RIT-PAK FA,4.5,MED,C5,RECTUS | 2,739.75 | 10,959.00 |
| 4 | EA | SCOTT 200870-01 | CYL&VALVE ASSY, 30/4500,90 DEG | 960.00 | 3,840.00 |
| 1 | EA | TSI 8040 | TSI PORTACOUNT RESPIRATOR FIT TESTER 8040 | 11,270.00 | 11,270.00 |

Total \$223,219.00

*Pricing valid for above listed quantities
Restocking fee up to 25% will apply on any non-stock merchandise
Returns within 30 days of receipt
Custom orders are non-cancellable, non-returnable
Shipping is not included in the price unless stated otherwise*

SeaWestern, Inc.
P.O. Box 51,
Kirkland, WA 98083



SEAWESTERN

FIRE FIGHTING EQUIPMENT

Quote

Phone: 425-821-5858
Email: Info@seawestern.com
www.seawestern.com

| | | | | | |
|--|-----------------|--|----------------|---------------------|--------------|
| Bill To: ASHLAND FIRE & RESCUE 455 SISKIYOU BLVD ASHLAND OR 97520 United States | | Ship To: ASHLAND FIRE & RESCUE 455 SISKIYOU BLVD ASHLAND OR 97520 United States | | Date | 01/05/2023 |
| | | | | Customer No. | 10027 |
| | | | | Quote No. | QUO13337 |
| | | | | Sales Rep | Alan Settles |
| Attention | Delivery | FOB | Expires | | |
| Steven Boyersmith | | | 01/31/2023 | | |

| Qty | Unit | Part Number | Description | Unit Price | Extended Pri... |
|-----|------|------------------------------|--|------------|-----------------|
| 25 | EA | SCOTT X3 Pro | 3M Scott Air-Pak X3 Pro SCBA NFPA 1981/1982, 2018 Edition Ordering Part Number: X8915026005304 5.5 Snap Change w/QD Regulator, PASS | 5,560.00 | 139,000.00 |
| 25 | EA | SCOTT X3 Pro Upgrade - UEBSS | Add Universal EBSS (Buddy Breather) | 550.00 | 13,750.00 |
| 50 | EA | SCOTT 200970-01 | CYL&VALV,QD,CARB,45/5500 ASSY | 1,050.00 | 52,500.00 |
| 30 | EA | Medium C5 Mask | C5,M,KV, | 355.00 | 10,650.00 |
| 4 | EA | SCOTT 201564-32 | RIT-PAK FA,5.5,MED,C5,RECTUS | 2,739.75 | 10,959.00 |
| 4 | EA | SCOTT 201567-01 | CYL&VALVE ASSY, 30/5500,90 DEG | 1,272.50 | 5,090.00 |
| 1 | EA | TSI 8040 | TSI PORTACOUNT RESPIRATOR FIT TESTER 8040 | 11,270.00 | 11,270.00 |

Total \$243,219.00

*Pricing valid for above listed quantities
Restocking fee up to 25% will apply on any non-stock merchandise
Returns within 30 days of receipt
Custom orders are non-cancellable, non-returnable
Shipping is not included in the price unless stated otherwise*